EXHIBIT

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DEPARTMENT OF HEALTH & HUMAN SERVICES
Centers for Medicare & Medicaid Services
7500 Security Boulevard, Mail Stop B3-30-03
Baltimore, Maryland 21244-1850

CENTERS FOR MEDICARE & MEDICAID SERVICES
OFFICE OF ACQUISITION & GRANTS MANAGEMENT

Office of Acquisition & Grants Management

September 3, 2020

To: Gil Mucke

Subject: Agency Response to ACLR's Termination Settlement Proposals

The Centers for Medicare & Medicaid Services has completed its review of the termination settlement proposal and supporting documentation submitted by ACLR on June 26, 2020. This proposal follows CMS' May 6, 2020 guidance letter; ACLR's May 15, 2020 settlement proposal; CMS' May 28, 2020 request for proposal revision; and subsequent correspondence between the parties regarding CMS' request.

Below are the agency's discussion and settlement offers for each of the three main components of the proposal. Please note that in making the settlement offers below, the agency is not conceding that ACLR is entitled to payment in those amounts.

I. 2007 Audit (PY07 Duplicate Payment Audit)

The first section of the June 26 proposal is entitled PY07 Duplicate Payment Audit Cost Calculation. Although the title of this section refers to "cost", CMS understands this section corresponds to the portion of FAR 52.212-4(l) that contemplates payment of "a percentage of the contract price reflecting the percentage of the work performed prior to the notice of termination", a price-based calculation.

A. Contract Price

ACLR has identified a contract price of $6,082,972 for the 2007 audit, calculated by "multiplying the net value of $81,106,299 by the 7.5% contingency fee rate identified in the initial task order to obtain an ACLR fee of $6,082,972." CMS understands that the $81.1 million amount represents potential overpayments ACLR maintains the agency would have recovered, had the audit been completed.

Because CMS did not receive any deliverables from ACLR for this audit, there is no internal documentation to substantiate the $81.1 million amount, which was never approved or otherwise communicated to the agency before the November 30, 2011 conference call in which CMS instructed ACLR not to proceed with the audit. Further, as explained below, the documentation submitted with the proposal is insufficient for CMS to substantiate that amount.

In CMS May 28, 2020 request for proposal revision, the agency requested that ACLR submit with the revised proposal any and all documentation it wishes the agency to consider. To that

end, ACLR provided a hard drive with supporting documentation, and explained that PY07 Duplicate Payment PDEs were provided at file folder location PY07 DP Exhibits\Audit Cost Calculation. At the file location provided by ACLR, there were no files in the format in which PDE records are transferred (CSV or SAS). Rather, ACLR provided a Notepad file, which the agency reviewed to confirm whether it included copies of PDE records. Although the file did not include columns as the agency would have expected for PDE records, it included commas in between each field. As a result, CMS tried to use the existing formatting to determine whether full PDE records were included in the file.

However, the file was missing some fields that are found in a PDE record layout and allows CMS to identify the drug. Also, it seems that only a few records may be duplicates, because they share the same insurance claim number with a same date of service or 1-9 days after the first claim. However, these could also be partial fills. CMS is simply unable to substantiate the $81.1 million amount from this Notepad file, in the absence of additional information that would have been included in the PDE records, an audit methodology, and ACLR's rationale on each PDE record for each contract identified. The table listing active contracts for the 2007 plan year provided in Exhibit 07-01 to the proposal is similarly insufficient. Furthermore, that table appears to include risk sharing in the calculation of overpayments, but risk sharing should not be included in the approved calculation of overpayments.

The proposal states that ACLR "reviewed each individual PDE record identified in our initial PY07 Duplicate Payment Audit submission and applied assumptions derived from the PY10 Duplicate Payment audit results arising from similar transactions to eliminate any ambiguity regarding the valuation of the PY07 Duplicate Payment Audit." This statement is insufficient to allow CMS to substantiate that the $81.1 million amount represents potential overpayments the agency would have recovered, had the audit been completed.[1] Although the proposal states that ACLR conducted the 2007 audit similar to the audit described in its PY12-PY13 Duplicate Payments NAIRP submitted on July 16, 2015, Exhibit 07-12 does not substantiate the $81.1 million of potential overpayment to be found for the 2007 audit. Furthermore, the methodology for the 2007 audit should have been produced for comparison. The PDE records provided for the PY 07 Duplicate Payment Audit as proof, did not have all of the same fields listed to identify the drug or various payment amounts as stated in Exhibit 07-12, nor other required fields. The documentation provided from ACLR brings additional questions of whether plan-to-plan (P2P) PDE records were removed from this audit, was Long-Term Care (LTC) removed, what were the dosages of each prescription and did the dosage change which would then make it not a duplicate payment, did the PDE records show the same pharmacy ID for the original PDE record and the possible duplicate record, PDE records provided did not show clearly labeled original PDE record versus duplicate PDE record, and how payment was calculated without all payment fields provided. At a minimum, the following fields should have been included:

- RPDID
- Duplicate Payment ID
- PTAP_DISP_STAT_CD

[1] It is not clear what document constitutes the "initial PY07 Duplicate Payment Audit submission", as CMS did not receive any deliverables from ACLR for this audit.

- PTAP_RX_CLAIM_NUM
- PTAP_RX_CARDHOLDER_ID
- PTAP_RX_SERV_REF_NUM
- PTAP_RX_DOS_DT
- PTAP_FILL_NUM
- PTAP_INS_CLAIM_NUM
- PTAP_MEDICARE_STAT
- PTAP_PATIENT_DOB
- PTAP_PATIENT_GENDER
- PTAP_BENE_AGE
- PTAP_FIPS_STATE_CD
- PTAP_FIPS_COUNTY_CD
- PTAP_SSA_STATE_CD
- PTAP_SSA_COUNTY_CD
- PTAP_ZIP_CD
- PTAP_COMPUND_CD
- PTAP_DAW_CD
- PTAP_QUANTITY_DISPENSED
- PTAP_DRUG_FORM_CD
- PTAP_DAYS_SUPPLY
- PTAP_COVERAGE_CD
- PTAP_NON_STAND_FMT_CD
- PTAP_PAID_DT
- PTAP_PRICE_EXCEPT_CD
- PTAP_COVERAGE_STAT_CD
- PTAP_PROD_SERVICE_ID
- PTAP_SRVC_PROVIDER_ID
- PTAP_SRVC_PROVIDER_ID_QUAL
- PTAP_PRESCRIBER_ID
- PTAP_PRESCRIBER_ID_QUAL
- PTAP_PROCESS_DT
- PTAP_CONTRACT_NUM
- PTAP_PBP_ID
- PTAP_CNTRT_OF_REC
- PTAP_PBP_OF_REC
- PTAP_P2P_RSN_CODE
- PTAP_ALT_SRVC_PROV_ID
- PTAP_ALT_SRVC_PROV_ID_QUAL
- PTAP_INGRDNT_COST_PD
- PTAP_DSPNSNG_FEE_PD
- PTAP_AMT_SALES_TAX
- PTAP_BELOW_OOP_THRHLD
- PTAP_ABOVE_OOP_THRHLD
- PTAP_PATIENT_PAY_AMT

- PTAP_OTHER_TROOP_AMT
- PTAP_LICS_AMT
- PTAP_PLRO_AMT
- PTAP_CVRD_D_PLAN_PAID
- PTAP_NON_CVRD_PLAN_PAID
- PTAP_REBATE_PASS_THRU
- PTAP_BENE_LINK_KEY
- PTAP_VAC_ADMIN_FEE
- PTAP_PRESC_ORIGIN
- PTAP_PRG_RECD_DT
- PTAP_ADJ_TS
- PTAP_GAP_DSCNT_AT
- PTAP_FRMLRY_CD
- PTAP_TOT_CVRD_DRG_ACC
- PTAP_TROOP_ACC
- PTAP_BRND_GNRC_CD
- PTAP_BGN_BNFT_PHASE
- PTAP_END_BNFT_PHASE
- PTAP_FRMLRY_TIER
- PTAP_CMS_GAP_DSCNT_AMT
- PTAP_GAP_DSCNT_OVRRD_CD

After careful review of documentation, none of the completed audits under ACLR's contract resulted in recoveries over $7 million, it is unlikely this audit would have recovered over $81 million.

ACLR has not provided documentation that would allow CMS to confirm whether any of the $81.1 million represented a duplicate payment that the agency might reasonably expect to recover following completion of the audit. The lack of documentation for the 2007 audit also prevents CMS from otherwise identifying a contract price, for purposes of settling the termination of this audit.

B. Percentage of Work Performed

ACLR has calculated its percentage of work performed for the 2007 audit as 91.7%. The proposal explains that "[t]he percentage of completion was determined as a factor of time required to comply with contractual requirements regarding the preparation, execution, and completion of the recovery audits." Accordingly, ACLR explained that it completed 320 days of a 349 day recovery audit cycle, or 91.7% of the cycle. As a threshold matter, CMS does not believe this is an appropriate method for calculating work performed, because ACLR would not have performed the same amount of work on each day of an audit cycle, and there is no specific time frame for audits in the Performance Work Statement that governed the 2007 audit.

Additionally, the proposal explains that ACLR "reviewed specific time components related to developing a secured system to receive Part D payment data; developing recovery audit and

payment calculation processes; and reviewing existing laws and regulations regarding Part D appeal requirements." CMS does not believe these activities were exclusive to the 2007 audit, but rather preparatory activities for any audit conducted under the contract. Thus, CMS does not believe it is appropriate to include them as part of the audit cycle.

CMS reviewed the documentation submitted with the proposal to determine whether it would otherwise substantiate a 91.7% completion amount. The proposal included documentation of a conference call held on November 30, 2011 with CMS program staff, CMS contracting staff, and ACLR. On that call, ACLR stated that it had just begun to receive the PY 2007 data needed (PDE records) in its system. Also on that call, ACLR explained it was having issues the data received from CMS. Specifically, the only usable data in its system was from October 2007 and forward. Because PY 2007 ran from January 2007 through December 2007, CMS does not believe that ACLR could have completed 91.7% of the PY 2007 audit with limited data.

During the call on November 30, 2011, ACLR was advised not to move forward with the notifications for the 2007 audit since the data had not been validated. Validation is a key part of the audit process that must be completed before any demand or notification of improper payment letters can be sent to plan sponsors. The Performance Work Statement for the 2007 audit explained that data audit commencement begins with plan sponsor notifications. Because these notifications were never provided, CMS does not believe it possible that 91.7% of the audit was completed.

Additionally, the proposal did not provide copies of documents generated during the audit, such as copies of draft or final demand letters. It states that ACLR developed and submitted to CMS initial duplicate payment process and demand letters for payment, and Part D calculations necessary to determine improper payment amounts. CMS reviewed Exhibits 07-6 and 07-7 provided in support of those activities, but Exhibit 07-6 does not provide the required methodology, only emails requesting ACLR's SOP for audits of excluded providers and duplicate payments. Exhibit 07-7 does state that re-calculation of Risk Sharing was approved by CMS but that CMS was trying to determine how to actually use it to calculate an improper payment for the Part D RAC program based on the information provided in the Participants guide. In 2012, CMS provided an approved payment calculation for the Part D RAC program that did not include any re-calculation of Risk Sharing because it is based on each individual beneficiary and the catastrophic phase that beneficiary is in during the time of a specific PDE record. The catastrophic phase changes throughout the plan year and is not a static measure.

The approved calculation for an Improper Payment is Direct Subsidy plus LICS plus the Reinsurance Subsidy. There are two components to this calculation: Low Income Cost Sharing (LICS) and the Reinsurance Subsidy(RIS). The LICS amount was adjusted by removing the total LICS amount associated with RAC identified, improperly submitted PDE records. The RIS is 80% of the GDCA, net of the reinsurance Direct and Indirect Remuneration (DIR). To determine the RIS component, the original reconciliation amount is adjusted by removing the impact of the Gross Drug Cost Above (GDCA) and the Gross Drug Cost Below (GDCB) from the PDE records that are identified as improper. Using the adjusted amounts, the reconciliation amount is re-calculated. The DIR ratio is revised, which will also change the amount of the reinsurance DIR and the RIS. The difference between the higher original reinsurance subsidy and the lower

adjusted reinsurance subsidy is the improper payment amount. The revised amounts for reinsurance and LICS are then added to the original risk-sharing amount (including in a column on the reconciliation file provided by CM) to determine the RAC-identified impact amount. **Risk sharing is not altered due to the RAC findings.** The difference between the Payment Year reconciliation final amounts, which include the original LICS, the original reinsurance and risk-sharing amounts, and the RAC's revised amounts (which include the revised LICS, revised reinsurance, and original risk-sharing amount) is the amount CMS has determined as an improper payment.

In summary, CMS could not identify sufficient information from the proposal to provide an accurate estimate of how much work had been completed at the time of termination. Because the agency did not receive any deliverables from ACLR for this audit, it was likewise unable to substantiate the 91.7% completion rate from its own documentation.

C. Government Offer

CMS reviewed the June 26, 2020 proposal, as well as the earlier May 15, 2020 proposal, to determine whether the agency could identify sufficient supporting documentation to compensate ACLR for the 2007 audit entirely under the "reasonable charges" prong of the third sentence of FAR 52.212-4(l). Although CMS does not believe that the clause primarily contemplates recovery on a cost basis, in the absence of sufficient documentation to support ACLR's price-based calculation, CMS has made a good faith effort to review the information submitted by ACLR. The agency believes the below to be a fair settlement offer, based on available information:

- Payroll and G&A: ACLR previously identified $989,876 for payroll and G&A in its May 15, 2020 proposal. CMS reviewed Exhibit B-1 to that proposal and cannot determine where these expenses are derived from. The documentation submitted for payroll and G&A is not sufficient for CMS to support reimbursement for the proposed amount. A check register is not, by itself, sufficient documentation that costs were actually incurred. There are no invoices supporting the incurrence of G&A costs, nor are there timecards or summary information to the actual hours incurred for payroll. For example, transaction 3297, Fed Soc Sec – Med Exp in the amount of $236.72 does not indicate who this is for, whether this was a weekly, monthly or yearly charge, etc. Based on the limited amount of information provided, CMS is unable to substantiate the payroll or G&A costs identified in Exhibit B-1 and therefore cannot include those costs in a settlement offer.

- Managing Principal: ACLR previously identified $654,064 for managing principal costs in its May 15, 2020 proposal. CMS reviewed Exhibit B-2 to that proposal and cannot substantiate this amount. The proposal estimates hours worked after the fact, but does not include contemporaneous documentation to support those hours. Also, the proposal uses a GSA Schedule rate to calculate costs, but does not show that rate reflects the actual costs incurred. These issues are discussed in more detail in the "Administrative Costs" section below, in the discussion of the Phase Two Settlement Fees. Based on the limited amount of information pertaining to managing principal costs, CMS is unable to support

a settlement offer for the 2007 audit that includes reimbursement for these costs.

- Loan Interest: ACLR previously identified $178,477 for loan interest. Because FAR 31.205-20 expressly references this type of interest as unallowable, CMS does not believe it is reasonable for CMS to include this amount in a settlement.

- Office Lease: ACLR previously identified $258,987 for a multiyear office lease dated April 25, 2011, with a term June 1, 2011 through October 31, 2016. ACLR provided documentation indicating that it was able to mitigate some of its rental payments by finding another firm (WorkForce Software) to lease the office space from April 1, 2013 through February 28, 2015. The supporting documentation does not confirm that ACLR entered into the office lease specifically to perform the 2007 audit, and it does not include lease statements or contemporaneous proof of payments made. To facilitate a settlement, however, CMS offers ACLR for the $23,391 in payments to WorkForce, and $4,957.88 in rental payments prior to the November 30, 2011 termination.[2]

- Profit: ACLR previously identified $214,101 for profit, calculated at a rate of 15%. In the absence of data supporting a 15% rate, or evidence supporting the reasonableness of such a profit rate on any related contracts, the agency is unable to substantiate this rate. For purposes of settlement, CMS will apply a rate of 7.5% to the amounts offered above.

- Interest: ACLR estimated $477,320 in interest under the Contract Disputes Act, commencing at the date of termination. For purposes of settlement, CMS offers ACLR Contract Disputes Act interest calculated from March 12, 2015, the date the claim was submitted.

Based on the documentation provided, CMS offers **$34,714.07** to settle the termination of the 2007 audit.

II. 2010 Audit (PY10 Duplicate Payment Audit)

The second section of the June 26 proposal entitled PY10 Duplicate Payment Audit Cost Calculation. As above, CMS understands this section corresponds to the portion of FAR 52.212-4(l) that contemplates a price-based calculation.

A. Contract Price

ACLR has identified a contract price of $2,209,146 for this audit. To calculate this amount, ACLR "used the total improper payment amounts submitted to the Data Validation Contractor (DVC) on this audit. We then calculated an average appeal success rate identified in other complex reviews completed during the course of the Part D RAC contract period. This rate was then applied to the submitted improper payments, which yielded a reasonable net value."

[2] The lease contemplated $0 monthly rent for months 1-5 (June 2011-October 2011) and $4,957.88 for months 6-15; the termination occurred at the end of month 6. Aside from finding WorkForce to mitigate some of the rental payments from April 1, 2013 through February 28, 2015, it is not clear what efforts were otherwise made to reduce the cost of the lease.

CMS understands that ACLR began its calculation with $15,909,552, the total improper payment amount submitted to the DVC on December 24, 2014. It then reduced this amount by 16.1%, based on its estimate of appeals that would likely have been successful, to arrive at $13,348,114. The proposal, however, indicates that it applied contingency fee percentages to the $15.9 million amount, rather than the $13.3 million amount, to arrive at $2,209,146.

As a threshold matter, CMS does not believe that data submitted to the DVC on December 24, 2014 should be used to calculate the contract price for the 2010 audit. As a threshold matter, the DVC was not able to validate the data submitted by ACLR. Further, it appears ACLR did not review that data prior to submitting it to the DVC, to determine whether improper payments that were previously identified by ACLR remained improper following responses from plan sponsors. After receiving responses from plan sponsors, ACLR was to review and make a determination for each previously identified duplicate payment. If ACLR concluded the duplicate was still improper, there should have been an indication of that, along with a reason for the determination. ACLR was to send the DVC those duplicate PDE records that it believed remained improper and the PDE records that were proper based on the supporting documentation provided by plans, the improper payment amounts for each plan's improper PDE records, along with the plan sponsors' responses, so the DVC could independently validate the determinations. If ACLR determined that a PDE record was not a duplicate, then it should not have been sent to the DVC for validation. Because ACLR did not analyze the responses from plan sponsors, but instead sent all duplicates to the DVC without making determinations, the DVC was not able to validate it. Additionally, the DVC noted that a number of duplicate payments were for creams, ointments, eye drops and inhalers, which are frequently refilled and most likely legitimate; many duplicates identified by ACLR had previously been identified by the DVC as false positives; and plans often claimed that they legitimately refilled prescriptions due to prior authorization, which would need to be individually assessed.

As a result, the data submitted by ACLR to the DVC is not a reliable indication of improper payments the agency would have recovered, had the audit been completed. Instead, CMS believes that the $4 million amount estimated in the agency's May 6, 2014 Revised Duplicate Payment Decision Notice should be used. This notice revised the conditional approval of the Duplicate Payment proposal (including the 2010 audit) by changing the review type from automated to complex.

Further, CMS does not believe it is appropriate to use ACLR's estimate that 16.1% of appeals would likely have been successful. Based on data from ACLR's fully performed audits, CMS has calculated that ACLR overestimated improper payments by 41% on average. The agency subtracted the total of ACLR's estimated recoveries from its total actual recoveries, and divided that amount by the total estimated recoveries, to calculate an overestimation rate of 41%. Consequently, CMS believes that the total improper payment amount of $4 million should be reduced to $2,360,000.00.[3] Applying the 15% contingency fee yields a contract price of $354,000.00 for the 2010 audit.

[3] CMS believes that as a result of the RFI process, ACLR only identified $1,000,000.00 of potential improper payments. However, for settlement purposes, CMS will use the $2,360,000.00 amount.

B. Percentage of Work Performed

ACLR has calculated its percentage of work performed for the 2010 audit as 59.2%. To arrive at this percentage, ACLR explained that completed 74 days out of 125 days on which it would have needed to perform work. Similar to the 2007 audit, CMS does not believe this is an appropriate method for calculating work performed, because ACLR would not have performed the same amount of work each day, and the contract did not set forth a 125-day audit cycle. Rather, CMS believes that the percentage of work performed should be calculated by considering the specific activities required of ACLR, and which of those activities were completed successfully.

This audit was approved as a complex audit in May 2014 for plan years (PYs) 2010, 2011, and 2012. CMS decided to start with PY 2010 as a pilot due to the complex nature of the audit. A complex audit consists of the following general workflow:

- Requests for Information (RFI)
- Validation by the DVC
- Notification of Improper Payments (NIPs)
- Appeals

Prior to the RFIs going out to the plans, CMS tasked the Data Validation Contractor (DVC) with testing the methodology provided by ACLR to ensure that false positives were removed, and the DVC identified a large amount of errors. ACLR received this report and, based on the DVC's results, was directed to revise the RFI exception reports before sending to the plan sponsors for review. As documentation began to come in from plan sponsors, CMS received a significant amount of requests for extensions due to burden and time required to comply, and gave three extensions to plan sponsors until December 15, 2014. ACLR received the documentation and submitted it to the DVC for validation. However, after several meetings with the DVC and a review of a report generated by the DVC, CMS realized that ACLR did not analyze the supporting documentation from the 294 plans that responded to the initial RFI.

CMS terminated the 2010 audit on April 24, 2015 due to concerns regarding the methodology used to identify potentially improper PDE records contained in the July 8, 2014 RFI. The methodology used may have identified a large number of false positives. Due to the large number of PDE records identified in the RFI and the response time required, CMS determined it was not appropriate to proceed with the audit issue.

The following chart summarizes ACLR's role in the 2010 audit process and which portions were completed:

Audit Step	Completion Status
ACLR submits findings to CMS and DVC for DVC review	Completed
DVC and RAC resolve any discrepancies (if unresolved CMS gives tiebreaking vote)	Completed
ACLR adjusts Notifications of Improper Payments (NIPs) and Exception Reports	Completed

ACLR sends out RFI to plans first to eliminate any additional false positive or inappropriate PDE records	Completed
ACLR reviews plan submissions	Not completed, based on DVC report
Following DVC validation of ACLR review, ACLR sends NIPs and Exception Reports to plans that have improper payments after RFI submission	Not completed due to termination
ACLR provides rebuttals on appeal (all levels 1, 2, and 3 when applicable)	Not completed due to termination
ACLR revises NIPs and Exception Reports based on appeal decisions	Not completed due to termination
Following DVC review and validation, ACLR makes adjustments and sends to CMS	Not completed due to termination

Based on the process described in this chart, CMS estimates that ACLR completed 25% of the work for the 2010 audit. The RFI stage constitutes 50% of the work to be performed in a complex audit. ACLR performed half of the work required in the RFI stage prior to termination.

C. Government Offer

Applying a 25% completion rate to the contract price of $354,000.00 yields $88,500. For purposes of making a settlement offer, CMS has applied interest calculated from March 12, 2015 (date of relevant claim submitted to the Contracting Officer) to September 3, 2020. CMS therefore offers $100,810.17 to settle the termination of the 2010 audit.

III. Settlement Fees

The June 26 proposal includes a final section entitled Settlement Fees. CMS understands this section corresponds to the portion of FAR 52.212-4(l) that contemplates payment of "reasonable charges the Contractor can demonstrate to the satisfaction of the Government using its standard record keeping system, have resulted from the termination."

This section includes two subsections, each discussed below.

A. Phase One

The first subsection, titled Phase One, addresses costs that "pertain to ACLR administrative and legal expenses related to the filing and subsequent defense of the claim related to the PY07 and PY10 Duplicate Payment Audits." The proposal seeks administrative expenses of $1,200,133, legal expenses of $635,128, and corresponding interest of $112,554, totaling $1,947,815. ACLR explains that, had the agency expressly terminated the two audits for convenience at that time the terminations occurred, ACLR would not have incurred these costs. As discussed below, the agency's settlement offer does not include reimbursement for Phase One costs.

First, costs incurred in connection with the prosecution of claims or appeals against the Federal Government are generally unallowable under FAR 31.205-47(f)(1). *See, e.g., Corners and Edges, Inc*, CBCA Nos. 693, 762, Sept. 23, 2008, 08-2 BCA ¶ 33,961 n.8 ("Appellant also argues that it incurred un-quantified 'executive time' and postage costs in establishing its claims. . . . Such litigation costs are unallowable.") (citing FAR 31.205-47(f)(1)).

Second, the Government must affirmatively waive its sovereign immunity from suit for attorney's fees. *DMS Imaging, Inc. v. United States*, 123 Fed. Cl. 645, 661 (2015) (citing *Library of Cong. v. Shaw,* 478 U.S. at 314-15, 106 S. Ct. 2957). "This comports with the default 'American Rule' that each litigant bear its own legal costs absent a statute or express contractual language to the contrary." *Id.* (citing *Alyeska Pipeline Serv. Co. v. Wilderness Soc'y,* 421 U.S. 240, 247, 95 S.Ct. 1612, 44 L.Ed.2d 141 (1975)). The proposal does not identify applicable statutory or contractual language under which CMS might be subject to suit for attorney's fees.

Thus, CMS' settlement offer does not include reimbursement for Phase One costs.

B. Phase Two

The second subsection, titled Phase Two, addresses costs that "pertain to settlement expenses from the date of the court order to submission of this settlement proposal . . . ." These expenses total $134,271 and are grouped into three categories: administrative, legal, and accounting. Each category is addressed separately as follows:

1. Administrative Costs

The proposal seeks administrative expenses of $112,471. Settlement expenses are generally allowable. *See Dream Mgmt., Inc.*, CBCA No. 5517, Apr. 10, 2017, 17-1 BCA ¶ 36,716 (citing FAR 31.205-42(g)). "However, a contractor may not rely upon testimony alone to support its claim to charges resulting from a commercial items convenience termination; it must, at least, point to contemporaneous documentation supporting the claimed charge." *ESCGov, Inc.*, ASBCA No. 58852, May 8, 2017, 17-1 BCA ¶ 36,772 (*citing SWR, Inc.*, ASBCA No. 56708, Dec. 4, 2014, 15-1 BCA ¶ 35,832 at 175,230-31).

CMS reviewed Exhibit S-4 to the June 26 proposal, which was provided as support for the $112,471 amount. Exhibit S-4 does not provide any contemporaneous documentation substantiating this amount. For example, it does not appear to show hours recorded in a standard record keeping system. *See First Division Design, LLC*, ASBCA No. 60049, Nov. 13, 2018, 18-1 BCA ¶ 37,201. Nor does it show the actual costs incurred for the work. *See Campus Mgmt. Corp.*, ASBCA No. 59924, April 20, 2017, 17-1 BCA ¶ 36,727.

CMS reviewed the remainder of the June 26 proposal for contemporaneous documentation substantiating the hours worked and actual administrative expenses incurred, but was unable to find any. Exhibit S-3 refers to "GSA Rate Schedules" for Mr. Chris Mucke and Mr. Gil Mucke, and the agency understands these to be the hourly rates specified in ACLR's GSA Federal Supply Schedule contract. However, there was nothing to suggest that these rates are identical to

the costs actually incurred. Because the prong of the termination clause through which ACLR seeks this compensation only obligates the government to compensate ACLR for its costs, not the price it would charge a customer for the services, the GSA rates are not sufficient documentation. *See Campus Mgmt. Corp.*, *supra*.

Due to the absence of sufficient documentation, CMS' settlement offer does not include reimbursement for administrative costs under Phase Two.

2. Legal Costs

The proposal seeks estimated legal fees of $19,300. "It is well established that the contractor 'bears the burden of proving the fact of loss with certainty, as well as the burden of proving the amount of [its] loss with sufficient certainty so that the determination of the amount of damages will be more than mere speculation.'" *SWR, Inc.*, *supra* (citing *Lisbon Contractors, Inc. v. United States*, 828 F.2d 759, 767 (Fed. Cir. 1987); *see also Dream Mgmt., Inc.*, CBCA No. 5517, Apr. 10, 2017, 17-1 BCA ¶ 36,716.

The June 26 proposal did not identify or provide any documentation, such as legal bills, substantiating legal costs incurred in connection with preparing and presenting the settlement proposal. Nor was CMS able to locate any such documentation in its review. *See Dream Mgmt., Inc.*, *supra* (finding that contractor failed to substantiate attorney fees where contractor "did not provide legal bills . . . or any other substantiating documentation"). For example, although the ledger at Exhibit S-2 identifies legal fees, the proposal did not include other documentation showing that those legal fees were incurred in connection with the settlement proposal at issue.

Due to the absence of sufficient documentation, CMS' settlement offer does not include reimbursement for legal costs under Phase Two.

3. Accounting Costs

The proposal seeks accountant fees of $2,500. The June 26 proposal did not specifically identify any documentation, such as invoices, to substantiate accounting costs incurred in connection with preparing and presenting the proposal. Nor was CMS able to locate any such documentation in its review. *See Dream Mgmt., Inc.*, *supra* (finding that contractor failed to substantiate accountant or consultant fees where contractor "did not provide . . . consultant or accountant invoices, or any other substantiating documentation"). Due to the absence of sufficient documentation, CMS' settlement offer does not include reimbursement for accounting costs under Phase Two.

Finally, the proposal contemplates that additional Phase Two costs will be incurred up until the date the terminations are settled. CMS cannot agree to reimburse for such unsupported costs.

In sum, based on the documentation provided, CMS offers **$135,524.24** to settle the two terminations:

$34,714.07 for the 2007 audit; **$100,810.17** for the 2010 audit; and **$0** for the Settlement Fees.

Thank you,

Nicole Hoey - S

Digitally signed by Nicole Hoey -S
Date: 2020.09.03 11:22:17 -04'00'

Nicole Hoey
Contracting Officer